



COMPASS

Heights Market Insights

OCTOBER 2021

-28%

DECREASE IN SALES
COMPARED TO
OCTOBER 2020

-2.5%

CHANGE IN
AVERAGE DOM
COMPARED TO
OCTOBER 2020

+0.5%

CHANGE IN
AVERAGE PRICE
COMPARED TO
OCTOBER 2020

-7.7%

DECREASE IN
MEDIAN PRICE
COMPARED TO
OCTOBER 2020

		OCT 2021	OCT 2020	%Δ
Overall	AVERAGE DOM	39	40	-2%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$559,906	\$557,325	0.5%
	# OF SALES	28	39	-28.2%
	# OF CONTRACTS	28	26	7.7%
	NEW LISTINGS	64	75	-15%
Houses	AVERAGE DOM	39	37	5%
	% OF ASKING PRICE	94%	103%	
	AVERAGE SOLD PRICE	\$621,000	\$621,500	0%
	# OF SALES	4	7	-42.9%
	# OF CONTRACTS	4	4	0%
	NEW LISTINGS	13	8	63%
Condo/Co-op/TH	AVERAGE DOM	39	41	-5%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$550,259	\$543,286	1%
	# OF SALES	24	32	-25.0%
	# OF CONTRACTS	24	22	9%
	NEW LISTINGS	51	67	-24%

* DOM, PPSF, and Δ are abbreviations for Days On Market, Price Per Square Foot, and Percentage Change, respectively.

Source(s): HudsonMLS, Oct. 2020 - Oct. 2021